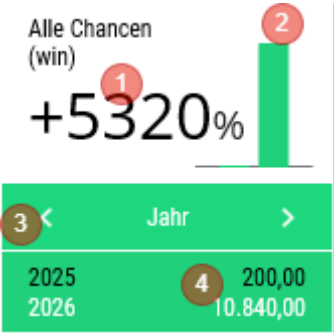
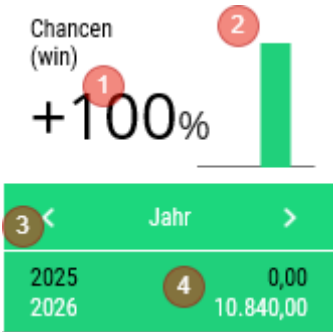


STATISTICS

Opportunities (win)

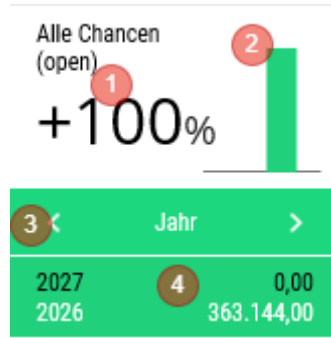
Title	Widget	Widget Description
All Opportunities (win)		<ol style="list-style-type: none">1. Change in %2. Change graphically3. Switch display variants "Month" "Month / Previous year" "Year" "KEY DATE" "Financial year".4. Display of the concrete numbers based on the selection from 3. <p>Available:</p> <ul style="list-style-type: none">• Homepage dashboard <p>Click:</p> <ul style="list-style-type: none">• Switches to the detail view <p>Widget colouring:</p> <ul style="list-style-type: none">• red: fewer opportunities won in the observation period• green: more opportunities won in the observation period <p>The data refers to all won opportunities available on the device.</p>

Title	Widget	Widget Description						
Opportunities (win)	 <p>The screenshot shows a widget titled "Chancen (win)". It displays a large "+100%" in the center. Above it is a bar chart with a single green bar. Below the bar chart is a green bar with a year selector "Jahr" and arrows. Below that is a table with two rows: "2025" and "2026". The "2025" row shows "0,00" and the "2026" row shows "10.840,00".</p> <table><tr><th>Jahr</th><th>Value</th></tr><tr><td>2025</td><td>0,00</td></tr><tr><td>2026</td><td>10.840,00</td></tr></table>	Jahr	Value	2025	0,00	2026	10.840,00	<ol style="list-style-type: none">1. Change in %2. Change graphically3. Switch display variants "Month" "Month / Previous year" "Year" "KEY DATE" "Financial year"4. Display of the concrete numbers based on the selection from 3. <p>Available:</p> <ul style="list-style-type: none">• Homepage dashboard <p>Click:</p> <ul style="list-style-type: none">• Switches to the detail view <p>Widget colouring:</p> <ul style="list-style-type: none">• red: fewer opportunities won in the observation period• green: more opportunities won in the observation period <p>The data refers to all won opportunities assigned to you as responsible or involved Employee.</p>
Jahr	Value							
2025	0,00							
2026	10.840,00							

Opportunities (open)

Title	Widget	Widget Description
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All Opportunities (open)



1. Change in %
2. Change graphically
3. Switch display variants
"Month" | "Month / Previous year" | "Year" | "Financial year"
4. Display of the concrete numbers based on the selection from 3.

Available:

- Homepage dashboard

Click:

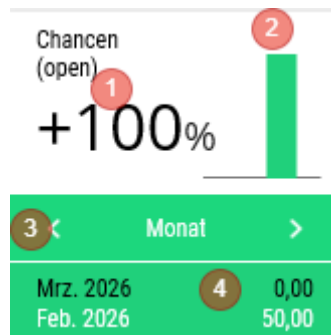
- Switches to the detail view

Widget colouring:

- red: fewer opportunities open in the observation period
- green: more opportunities open in the observation period

The data refers to all won opportunities available on the device.

Opportunities (open)



1. Change in %
2. Change graphically
3. Switch display variants
"Month" | "Month / Previous year" | "Year" | "Financial year"
4. Display of the concrete numbers based on the selection from 3.

Available:

- Homepage dashboard

Click:

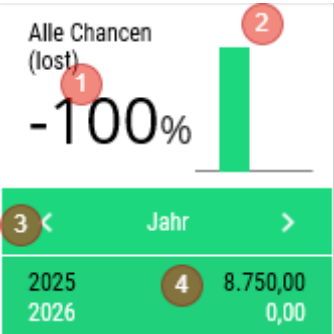
- Switches to the detail view

Widget colouring:

- red: fewer opportunities won in the observation period
- green: more opportunities won in the observation period

The data refers to all won opportunities assigned to you as responsible or involved Employee.

Opportunities (lost)

Title	Widget	Widget Description
All Opportunities (lost)		<div><div>1. Change in %</div><div>2. Change graphically</div><div>3. Switch display variants "Month" "Month / Previous year" "Year" "KEY DATE" "Financial year"</div><div>4. Display of the concrete numbers based on the selection from 3.</div></div> <div>Available:<ul style="list-style-type: none">• Homepage dashboard</div> <div>Click:<ul style="list-style-type: none">• Switches to the detail view</div> <div>Widget colouring:<ul style="list-style-type: none">• green: fewer lost opportunities in the observation period• red: more lost opportunities in the observation period</div> <div>The data refers to all lost opportunities available on the device.</div>

Title	Widget	Widget Description
Opportunities (lost)		<ol style="list-style-type: none">1. Change in %2. Change graphically3. Switch display variants "Month" "Month / Previous year" "Year" "KEY DATE" "Financial year"4. Display of the concrete numbers based on the selection from 3. <p>Available:</p> <ul style="list-style-type: none">• Homepage dashboard <p>Click:</p> <ul style="list-style-type: none">• Switches to the detail view <p>Widget colouring:</p> <ul style="list-style-type: none">• green: fewer lost opportunities in the observation period• red: more lost opportunities in the observation period <p>The data refers to all lost opportunities assigned to you as responsible or involved Employee.</p>

General

Kebab menu (:)

Type	Menu item	Explanation
☒	Year	
☒	Financial year	only visible if Financial year <> Year
☒	KEY DATE	

	Export	

{{DDN-2@282#bkmrk-header}}

Grid

Click	Swipe	Views
	<div>1. By swiping you reach the Document view with a preset filter.</div> <div>2. There are 3 swipe selections</div> <div>Opportunities <Current year></div> <div>Opportunities <Previous year></div> <div>Opportunities <Year before last></div>	<div>1. Table</div>

{{DDN-2@282#bkmrk-filter}}

Special feature in the filter for completed opportunities:

The filter can be extended to the Closing code

Special feature in the filter for opportunities In progress:

The filter can be extended to the Level

FAQ
Release

Revision #9

Created 2026-08-31 10:42:26 UTC by n8n

Updated 2026-09-02 15:07:58 UTC by n8n