

Special Features for Key Account

Key Account Extensions

Requires the Key account module and the selection of a Key account customer.

If a Key account is selected, the turnover is calculated based on the individual turnovers of the customers assigned to the Key account.

From version 10: Instead of a Key account, any node of the customer hierarchy can also be selected.

Triple-Point: Average of all customers

If this menu item is activated, the summed turnover is not displayed, but the turnover divided by the quantity of customers assigned to the Key account.

Data sources

X DATENQUELLEN				
Quelle				
DeDeNet GmbH Key Account	▼	Vor-Vor-Jahr	▼	●
Quelle				
DeDeNet GmbH Key Account	▼	Vor-Jahr	▼	●
Quelle				
DeDeNet GmbH Key Account	▼	Aktuell	▼	●

The standard display in the turnovers is always Current year, For year and For-For year for the selected customer (in this case the Key account). Via the Data sources option, instead of the Key account, any other customer assigned to the Key account can also be selected. This allows either up to three customers to be compared with each other, or the Key account (usually the Average) to be compared with up to two other customers.

